



Case Study

Manufacturing

Seamless Transition from SAP to Microsoft Dynamics 365 for a Prominent Aluminum Wheel Manufacturer.

Background:

KSM, a prominent aluminum wheel manufacturer, previously relied on SAP and MES integration for their operations. However, due to recent changes in their organizational structure, KSM found themselves operating under an expensive Transitional Service Agreement and in need of a new ERP system. The high operational costs associated with their current solution prompted the search for an alternative that would enable them to maintain core business processes and continue serving their customers efficiently.

Challenge:

Facing the urgency of transitioning from the existing system, KSM sought a new solution that could be implemented swiftly while accommodating their specific requirements. It was crucial for the new system to offer the flexibility to reconfigure current processes, ensuring a smooth transition within a short timeframe. Furthermore, KSM sought a robust functionality that could enhance their business processes, enabling them to optimize operations and improve customer service.

Solution:

After careful evaluation, KSM decided to migrate from SAP to Microsoft Dynamics 365. The choice was driven by the comprehensive functionality and flexibility offered by Microsoft's ERP system. The Dynamics 365 solution provided the necessary tools to meet KSM's urgent transition needs, allowing for the reconfiguration of existing processes and the seamless adoption of enhanced functionalities.

Implementation:

Brightpoint Infotech team and KSM embarked on a streamlined migration process. The transition from SAP to Microsoft Dynamics 365 was executed efficiently, minimizing downtime and ensuring a smooth integration with the existing infrastructure. Brightpoint Infotech team worked closely with KSM to understand their unique requirements and customize the solution accordingly.

Benefits:

The successful transition from SAP to Microsoft Dynamics 365 brought several benefits to KSM:

Cost Optimization: By moving away from the expensive Transitional Service Agreement and implementing Microsoft Dynamics 365, KSM significantly reduced operational costs, resulting in improved profitability.

Rapid Deployment: The flexibility of Dynamics 365 allowed KSM to swiftly reconfigure existing processes, facilitating a quick and efficient transition to the new system. This ensured minimal disruption to their operations and enabled them to continue serving their customers without delays.

Enhanced Functionality: With Microsoft Dynamics 365, KSM gained access to a robust set of features and functionalities that enhanced their business processes. The solution's capabilities allowed for improved efficiency, productivity, and customer service.

Future Growth and Scalability: The scalability of Microsoft Dynamics 365 positions KSM for future growth. As their business expands, they can easily adapt and scale their operations, leveraging the flexibility and extensive capabilities of the solution.

The seamless transition from SAP to Microsoft Dynamics 365 empowered KSM to optimize their operations, reduce costs, and continue delivering exceptional products and services to their customers. The successful implementation highlighted the importance of choosing a solution that aligns with business needs and offers the flexibility to adapt to changing requirements.

Brightpoint Infotech is a Microsoft Solutions Partner (Business Applications) and have delivered Microsoft Solutions and Services for over 15+ years. We are specialized in Dynamics Finance, Dynamics Supply Chain Management, Dynamics Business Central (BC), Dynamics Sales and Marketing (CRM), Human Resources (HR), Project Operations (PO), and Field Services. Additional expertise in AX, NAV, GP, Power Platform (BI, Apps, Automate), SharePoint, and Azure Technologies.

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